

May 17, 2007

Rhett Baumgartner  
President  
Rhett Baumgartner Commercial Real Estate, Inc.  
42 South 9<sup>th</sup> Street  
Richmond, IN 47374

Dear Rhett,

I wanted to tell you how much I appreciated working with your firm on our new building.

The build to suit process was new to me as we historically leased space in multiple locations to operate our company. As our logistics business grew; it was obvious that that business model would have to change if we were going to be able to compete against well known national organizations.

From the beginning, you gave me many options; including a tour and well thought through cost analysis of all the available space in Richmond before we even discussed building a new building. After that analysis, we both came to the same conclusion; why try driving a square peg into a round hole?

I'll never forget meeting with you one day discussing all of my needs and exactly what I thought I needed in a building and after a short time, you simply said to me, "Michael, why don't you just draw me a picture of what you need, then we will go from there."

Shortly after I gave you my sketch, I had preliminary blue prints and we began tweaking things to put what I had in my mind onto paper and eventually into reality.

Your attention to the details (like how our racking system would affect lighting and productivity) that I would have overlooked made the building a success.

Thank you Rhett and I hope that one day we have the chance to work on another building!

Sincerely,



Michael Sparks  
President  
Elderlite Logistics, LLC.